CAPITAL DOESN'T GUARANTEE RESULTS

...it takes the right partner to ignite growth and build enduring value.

KIAN [KEE-in] is a variant of a Gaelic Irish word meaning enduring, lasting.

ABOUT KIAN

We forge partnerships to ignite growth and build enduring value. Our goal is to provide flexible financial resources and additional operational horsepower to scale middle-market businesses, realize aspirations and deliver long-term investment returns through genuine partnership. Kian is a private investment firm with \$425 million of capital under management and 16 current investments. Our team of seasoned investors has over 80 years of collective experience providing transformational capital solutions and board-level strategic and operational guidance to founder/owner operated businesses.

CHARACTERISTICS

\$10-100M

in **REVENUE**

FLEXIBLE APPROACH

We invest both debt and equity in every deal and have the flexibility to be either a majority or minority owner

TRANSFORMATIONAL CAPITAL

We want to be the first institutional partner for founder/owner operated businesses

\$2-15M

in **EBITDA**

\$7-30M

INVESTMENT SIZE

TRANSACTION TYPES

Includes buyouts, recapitalizations and growth financings DAVID DUKE
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RICK CRAVEY Co-Founder & Partner

KEVIN MCCARTHY Co-Founder & Partner

SCOTT BUSCHMANN Partner

MATT LEVENSON Partner

CHARLIE EDMONDSON Chief Financial Officer

DAVID HARE Vice President

KYLE TAURA Vice President

JONATHAN WILLIFORD Vice President

CALDWELL ZIMMERMAN Vice President

CARTER FIELDS Associate

REID FREEMAN Associate

CAPITAL

kiancapital.com

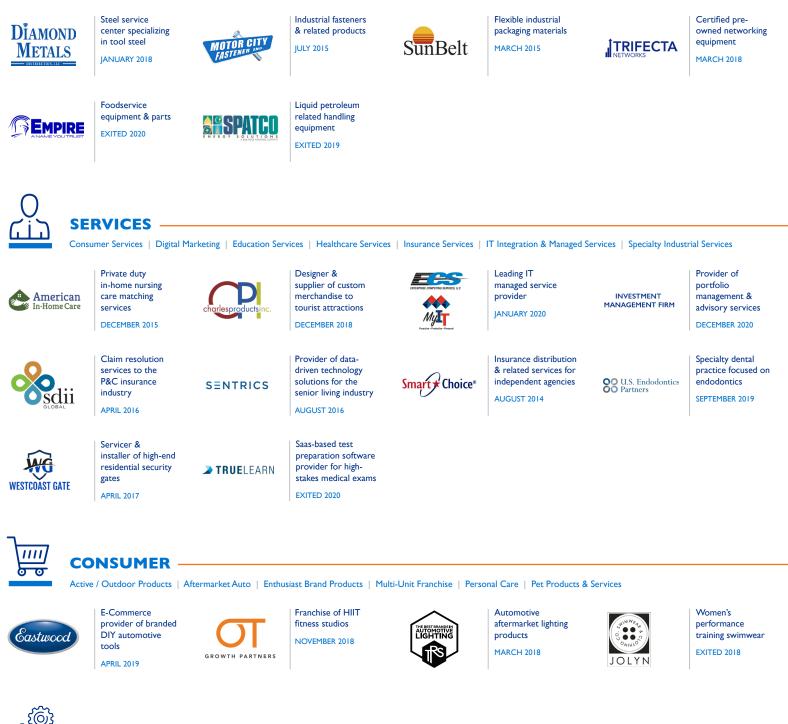
REPRESENTATIVE INVESTMENTS





VALUE ADDED DISTRIBUTION

Compressor / Generator / Diesel Parts | Food Service & Production Equipment & Parts | HVAC - Equipment & Parts | Industrial MRO Products | Personal Care & Food Ingredients





SPECIALTY MANUFACTURING -

Personal Care Contract Manufacturing | Replacement Parts | Technical Industrial Products



Environmental test chambers, industrial ovens & furnaces EXITED 2020



Contract formulator and manufacturer of skin & hair care products



Off-highway equipment control systems & accessories EXITED 2019