# CAPITAL DOESN'T GUARANTEE RESULTS

...it takes the right partner to ignite growth and build enduring value.

KIAN [KEE-in] is a variant of a Gaelic Irish word meaning enduring, lasting.

## **ABOUT KIAN**

We forge partnerships to ignite growth and build enduring value. Our goal is to provide flexible financial resources and additional operational horsepower to scale middle-market businesses, realize aspirations and deliver long-term investment returns through genuine partnership. Kian is a private investment firm with \$425 million of capital under management and 16 current investments. Our team of seasoned investors has over 80 years of collective experience providing transformational capital solutions and board-level strategic and operational guidance to founder/owner operated businesses.

### **CHARACTERISTICS**

\$10-100M

in **REVENUE** 

#### FLEXIBLE APPROACH

We invest both debt and equity in every deal and have the flexibility to be either a majority or minority owner

#### TRANSFORMATIONAL CAPITAL

We want to be the first institutional partner for founder/owner operated businesses

\$2-15M

in **EBITDA** 

#### \$7-30M

**INVESTMENT SIZE** 

#### TRANSACTION TYPES

Includes buyouts, recapitalizations and growth financings DAVID DUKE
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**RICK CRAVEY** Co-Founder & Partner

**KEVIN MCCARTHY** Co-Founder & Partner

SCOTT BUSCHMANN Partner

MATT LEVENSON Partner

CHARLIE EDMONDSON Chief Financial Officer

**DAVID HARE** Vice President

**KYLE TAURA** Vice President

**JONATHAN WILLIFORD** Vice President

**CALDWELL ZIMMERMAN** Vice President

**CARTER FIELDS** Associate

**REID FREEMAN** Associate

# CAPITAL

kiancapital.com

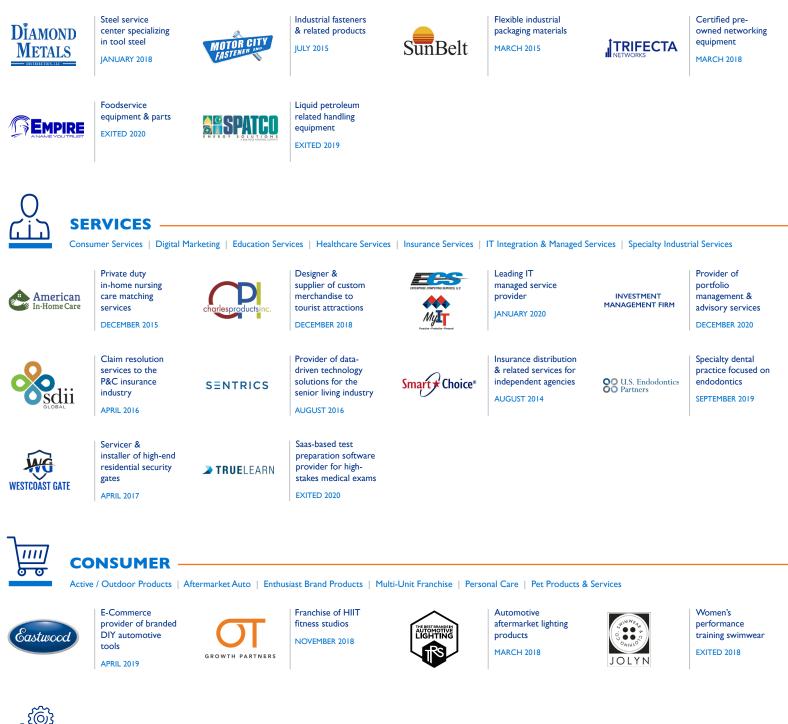
# **REPRESENTATIVE INVESTMENTS**





## VALUE ADDED DISTRIBUTION

Compressor / Generator / Diesel Parts | Food Service & Production Equipment & Parts | HVAC - Equipment & Parts | Industrial MRO Products | Personal Care & Food Ingredients





## **SPECIALTY MANUFACTURING -**

Personal Care Contract Manufacturing | Replacement Parts | Technical Industrial Products



Environmental test chambers, industrial ovens & furnaces EXITED 2020



Contract formulator and manufacturer of skin & hair care products



Off-highway equipment control systems & accessories EXITED 2019