CAPITAL DOESN'T GUARANTEE RESULTS

...it takes the right partner to ignite growth and build enduring value.

KIAN [KEE-in] is a variant of a Gaelic Irish word meaning enduring, lasting.

ABOUT KIAN

Proud to be recognized on Inc.'s Founder-Friendly Investors list for seven consecutive years, we forge partnerships to ignite growth and build enduring value. Our goal is to provide flexible financial resources and additional operational horsepower to scale lower-middle-market businesses, realize aspirations and deliver long-term investment returns through genuine partnership. Kian is a private investment firm with $1.1 billion of capital under management and 18 current investments. Our team of seasoned investors has over 100 years of collective experience providing transformational capital solutions and board-level strategic and operational guidance to founder/owner value-added distribution and essential services businesses.

Inc. Founder Friendly Investors 2026

CHARACTERISTICS

$10-100M

in REVENUE

$3-15M

in EBITDA

$15-40M

INVESTMENT SIZE

FLEXIBLE APPROACH

We have the flexibility to be either a majority or minority owner

TRANSFORMATIONAL CAPITAL

We want to be the first institutional partner for founder/owner operated businesses

TRANSACTION TYPES

Includes buyouts, recapitalizations and growth financings

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REPRESENTATIVE INVESTMENTS

VALUE-ADDED DISTRIBUTION

Specialty Contractor Supplies | Food Service Equipment & Parts | Commercial & Industrial MRO Products | Food & Food Ingredients | Specialty Adhesives | Water Treatment Products

ALLEN SUPPLY — Distributor of commercial doors and hardware accessories — MARCH 2026

TEAM AIR — Wholesale distributor of OEM-branded HVAC equipment, parts and supplies — MAY 2023

TRIFECTA NETWORKS — Certified pre-owned networking equipment — EXITED 2024

EMPIRE — Foodservice equipment & parts — EXITED 2020

MOTOR CITY FASTENER INC. — Industrial fasteners & related products — EXITED 2022

SunBelt — Flexible industrial packaging materials — EXITED 2022

ESSENTIAL SERVICES

Engineering & Environmental Services | Expert Professional Services (Insurance, Legal & IT) | Field & Technical Services | Governance, Risk & Compliance Services | Testing & Inspection Services

Designer & supplier of custom merchandise to tourist attractions
DECEMBER 2018

Provider of residential landscape installation and maintenance services
DECEMBER 2021

Full-service commercial landscape services provider
JUNE 2026

Provider of workplace compliance services
OCTOBER 2021

Administrative provider to oral and maxillofacial surgery practices
SEPTEMBER 2022

General automotive repair & maintenance service provider
JULY 2023

Provider of gate, fence and access control services
OCTOBER 2025

Forensic engineering claim resolution services
OCTOBER 2022

Provider of data-driven technology solutions for the senior living industry
AUGUST 2016

Management services organization supporting medically focused optometry practices
MARCH 2024

Provider of portfolio management & advisory services
EXITED 2022

Leading IT managed service provider
EXITED 2024

Insurance distribution & related services for independent agencies
EXITED 2021

Turnkey solutions provider for fueling stations and EV charging infrastructure
SEPTEMBER 2020

Saas-based test preparation software provider for high-stakes medical exams
EXITED 2020

Specialty dental practice focused on endodontics
EXITED 2021

Servicer & installer of high-end residential security gates
EXITED 2021

NON-CORE

E-Commerce provider of branded DIY automotive tools
APRIL 2019

Home garden e-commerce retailer
DECEMBER 2024

E-Commerce provider of branded Tesla aftermarket parts & accessories
JUNE 2021

No Recommendations, Offerings, Advice, or Solicitation
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Forward-Looking Statements
The information in this website contains forecasts, projections, estimates and other forward-looking statements that are based on expectations and assumptions which existed at the time prepared, and may be accompanied by words such as "expects," "forecasts," "projects," "intends," "anticipates," "estimates" and analogous expressions. Forward-looking statements are inherently subject to a variety of risks and uncertainties that can cause actual results to differ materially from those projected. Any forward-looking statements speak only as of the date on which they are first made. Kian does not undertake any obligation to update or alter any forward-looking statements whether as a result of changes in circumstances, new information, subsequent events or otherwise.

Performance Risks
The specific investments identified and described herein do not represent all of the investments purchased, sold or recommended by Kian. It should not be assumed that all investments were or will be profitable. The characteristics of any particular Kian portfolio company, including future portfolio companies, and Kian's strategy with respect to any such portfolio companies, may differ materially from the portfolio company characteristics and strategies described herein. There can be no assurance that historical trends will continue during the life of any investment. The information contained herein does not purport to be complete and is subject to change without notice. All investments involve risk, including the loss of principal. Past performance is no guarantee of future results.

Inc.'s Founder-Friendly Investor list comprises firms identified by Inc.'s editors or submitted to Inc. through an application process. Kian Capital applied to be considered. Inc. gathers data on how the firms' portfolio companies have grown and interviews founders about their experiences with the firms to establish the annual list. The list recognizes firms with a track record of backing entrepreneurs by providing the financial support needed to help businesses accelerate growth while remaining actively involved following the firm's investment. Kian Capital paid for both the fee to participate and to acquire rights to the Inc. logo for the years 2020 - 2026.