CAPITAL DOESN'T GUARANTEE RESULTS

...it takes the right partner to ignite growth and build enduring value.

KIAN [KEE-in] is a variant of a Gaelic Irish word meaning enduring, lasting.

ABOUT KIAN

Proud to be recognized on Inc.'s Founder-Friendly Investors list for six consecutive years, we forge partnerships to ignite growth and build enduring value. Our goal is to provide flexible financial resources and additional operational horsepower to scale lower-middle-market businesses, realize aspirations and deliver long-term investment returns through genuine partnership. Kian is a private investment firm with $1.1 billion of capital under management and 18 current investments. Our team of seasoned investors has over 100 years of collective experience providing transformational capital solutions and board-level strategic and operational guidance to founder/owner value-added distribution and essential services businesses.

Inc. Founder Friendly Investors 2025

CHARACTERISTICS

$10-100M

in REVENUE

$3-15M

in EBITDA

$15-40M

INVESTMENT SIZE

FLEXIBLE APPROACH

We have the flexibility to be either a majority or minority owner

TRANSFORMATIONAL CAPITAL

We want to be the first institutional partner for founder/owner operated businesses

TRANSACTION TYPES

Includes buyouts, recapitalizations and growth financings

DAVID DUKE
PRIMARY CONTACT
Partner,
Business Development
470.823.3008
dduke@kiancapital.com
kiancapital.com

REPRESENTATIVE INVESTMENTS

VALUE-ADDED DISTRIBUTION

Specialty Contractor Supplies | Food Service Equipment & Parts | Commercial & Industrial MRO Products | Food & Food Ingredients | Specialty Adhesives | Water Treatment Products

Allen Supply
Distributor of commercial doors and hardware accessories
MARCH 2026

TeamAir (Distributing HVAC Delivering Excellence)
Wholesale distributor of OEM-branded HVAC equipment, parts and supplies
MAY 2023

Trifecta Networks
Certified pre-owned networking equipment
EXITED 2024

Empire (A Name You Trust)
Foodservice equipment & parts
EXITED 2020

Motor City Fastener Inc.
Industrial fasteners & related products
EXITED 2022

SunBelt
Flexible industrial packaging materials
EXITED 2022

ESSENTIAL SERVICES

Engineering & Environmental Services | Expert Professional Services (Insurance, Legal & IT) | Field & Technical Services | Governance, Risk & Compliance Services | Testing & Inspection Services

charlesproductsinc. — Designer & supplier of custom merchandise to tourist attractions — DECEMBER 2018

DIAMOND LANDSCAPING — Provider of residential landscape installation and maintenance services — DECEMBER 2021

INTEGRITY LANDSCAPE — Full-service commercial landscape services provider — JUNE 2026

LaborLawCenter An OutSolve Company — Provider of workplace compliance services — OCTOBER 2021

MAX SURGICAL SPECIALTY MANAGEMENT — Administrative provider to oral and maxillofacial surgery practices — SEPTEMBER 2022

parc auto PREMIER AUTOMOTIVE REPAIR COMPANY — General automotive repair & maintenance service provider — JULY 2023

PERIMETER HOLDINGS USA — Provider of gate, fence and access control services — OCTOBER 2025

sdii GLOBAL — Forensic engineering claim resolution services — OCTOBER 2022

SENTRICS — Provider of data-driven technology solutions for the senior living industry — AUGUST 2016

US VISIONMED PARTNERS — Management services organization supporting medically focused optometry practices — MARCH 2024

INVESTMENT MANAGEMENT FIRM — Provider of portfolio management & advisory services — EXITED 2022

ThePurpleGuys Trouble-Free IT Support — Leading IT managed service provider — EXITED 2024

Smart Choice® — Insurance distribution & related services for independent agencies — EXITED 2021

SPATCO ENERGY SOLUTIONS — Turnkey solutions provider for fueling stations and EV charging infrastructure — SEPTEMBER 2020

TRUELEARN — Saas-based test preparation software provider for high-stakes medical exams — EXITED 2020

U.S. Endodontics Partners — Specialty dental practice focused on endodontics — EXITED 2021

WESTCOAST GATE — Servicer & installer of high-end residential security gates — EXITED 2021

NON-CORE

Eastwood DO THE JOB RIGHT. — E-Commerce provider of branded DIY automotive tools — APRIL 2019

Eden Brothers — Home garden e-commerce retailer — DECEMBER 2024

TSPORTLINE — E-Commerce provider of branded Tesla aftermarket parts & accessories — JUNE 2021

No Recommendations, Offerings, Advice, or Solicitation

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Forward-Looking Statements

The information in this website contains forecasts, projections, estimates and other forward-looking statements that are based on expectations and assumptions which existed at the time prepared, and may be accompanied by words such as "expects," "forecasts," "projects," "intends," "anticipates," "estimates" and analogous expressions. Forward-looking statements are inherently subject to a variety of risks and uncertainties that can cause actual results to differ materially from those projected. Any forward-looking statements speak only as of the date on which they are first made. Kian does not undertake any obligation to update or alter any forward-looking statements whether as a result of changes in circumstances, new information, subsequent events or otherwise.

Performance Risks

The specific investments identified and described herein do not represent all of the investments purchased, sold or recommended by Kian. It should not be assumed that all investments were or will be profitable. The characteristics of any particular Kian portfolio company, including future portfolio companies, and Kian's strategy with respect to any such portfolio companies, may differ materially from the portfolio company characteristics and strategies described herein. There can be no assurance that historical trends will continue during the life of any investment. The information contained herein does not purport to be complete and is subject to change without notice. All investments involve risk, including the loss of principal. Past performance is no guarantee of future results.

Inc.'s Founder-Friendly Investor list comprises firms identified by Inc.'s editors or submitted to Inc. through an application process. Kian Capital applied to be considered. Inc. gathers data on how the firms' portfolio companies have grown and interviews founders about their experiences with the firms to establish the annual list. The list recognizes firms with a track record of backing entrepreneurs by providing the financial support needed to help businesses accelerate growth while remaining actively involved following the firm's investment. Kian Capital paid for both the fee to participate and to acquire rights to the Inc. logo for the years 2020 - 2025.